

CURRICULUM VITAE

Dr. Stavros Vourloumis

ATHENS, AUGUST 2023

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A.1. BIOGRAPHICAL INFORMATION

Full Name: Stavros Vourloumis

Parent Names: Athanasios; Athanasia

Date of Birth: 23 October 1987 (23 – 10 – 1987)

Location of Birth: Amaroussion, Attiki

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Google Scholar Profile: <https://scholar.google.gr/citations?user=nY-Z1cwAAAAJ&hl=en&oi=ao>

A.2. EDUCATION

2020-2021: Athens University of Economics and Business
School of Business Administration, Department of Business Administration
Post-Doctoral Researcher in Business Strategy and Strategic Decision-Making

2014-2019: Athens University of Economics and Business
School of Business Administration, Department of Business Administration
Ph.D. Degree (awarded with no corrections) in Strategy and Entrepreneurship
Thesis title: **“The influence of power struggles and coalition dynamics on strategic responses to attainment discrepancies”**

2012-2015: London School of Economics and Political Science
European Institute
Master of Science in European Studies Research
Dissertation title: “Fiscal Consolidation and Structural Reforms: Complements or Substitutes?”

2009-2011: Athens University of Economics and Business
Department of Economic Science
Master of Science in Economics
Specialization track: Applied Economics and Finance
Dissertation title: “The foreign investment activity of Greek Banks and its effects on productivity”

2005-2009: Athens University of Economics and Business
Department of Business Administration
Bachelor of Science in Business Administration

LANGUAGES

2007: République française
Ministère de l'Éducation nationale, de l'Enseignement supérieur et de la Recherche
Diplôme Approfondi de Langue Française (DALF) C2

2005: University of Michigan
English Language Institute
Certificate of Proficiency in English

A.3. RESEARCH INTERESTS

- ❖ Business and Competitive Strategies
- ❖ Strategy-Making and Strategic Decision-Making Processes
- ❖ Psychological, behavioral, and social factors driving the orientation, strategies and outcomes of firms and organizations.
- ❖ The role, traits, determinants and impact of upper-level executives, top management teams, and corporate governance in incumbent firms and new ventures
- ❖ Technological and environmental change and effects on the scope and strategies of firms, and the structure of industries
- ❖ Political processes, negotiations and conflict within incumbent firms and new ventures
- ❖ Innovation, entrepreneurship, and transformation of large and small firms and organizations

A.4. CURRENT EMPLOYMENT

07/2023 - Today Athens University of Economics and Business
AUEB Research Center – Green Fund
Research Project: “Inquiry and Assessment of the Resilience of Small and Medium-sized Enterprises against Climate Change and its Impact, and Identification of Strategies and Practices for Long-term Resilience-building” (CLIMARESME)
Senior Research Fellow

A.5. EXPERIENCE OVERVIEW

- A.5.1. **February - June 2023: Instructor of “Negotiations” course**, International Hellenic University (IHU), Postgraduate Program “Master in Business Administration - Executive MBA”, (Kavala, Greece)
- A.5.2. **November 2022 – August 2023: Instructor of “Management” and “Business Strategy” courses**, National and Kapodistrian University of Athens, Interdepartmental Postgraduate Program “University of Athens MBA” (Athens, Greece)
- A.5.3. **October 2022 – September 2023: Academic Fellow - Instructor of “Conflict Management and Negotiations” course** - Erasmus Class, Department of Business Administration, Athens University of Economics and Business, (Athens, Greece)
- A.5.4. **March 2020 – September 2021: Post-Doctoral Researcher**, School of Business Administration, Athens University of Economics and Business (Athens, Greece)
- A.5.5. **July 2019 – January 2021: Specialized Scientific Staff**, Ministry of Environment and Energy (Athens, Greece)

- A.5.6. **May 2019 – Today: Researcher – Analyst** (independent) in development, research, and planning projects of national and local impact (Athens, Greece)
- A.5.7. **July 2018 – March 2019: Scientific Expert – Researcher** (external), Joint Research Center, European Commission (Brussels, Belgium)
- A.5.8. **2016 – 2018: Research Associate** in research projects and activities, Athens University of Economics and Business (Athens, Greece)
- A.5.9. **April 2011 – August 2011: Blue Book Trainee**, European Commission (Brussels, Belgium)

A.6. HONORS AND AWARDS

- A.6.1. **“Best Paper” Award** in Strategy Process Track, 42nd Annual Meeting of the Strategic Management Society (September 2022, London, U.K.), for the paper: Vourloumis, S. *Examining the Impact of TMT Dynamics and Open Strategy-Making Processes on Strategic Renewal*.
- A.6.2. **“Best Paper” Award** in Strategy Process Track, 41st Annual Meeting of the Strategic Management Society (September 2021, Toronto, Canada – Hybrid), for the paper: Vourloumis, S., Thanos, I., *Beyond the Possible: How Foresight and Imagination Shape Corporate Climate Change Mitigation Strategies*.
The paper was also nominated for the “Best Conference Paper” award.
- A.6.3. **“Best Paper Runner-Up” Prize** in Strategy Process Track, 37th Annual Meeting of the Strategic Management Society (October 2017, Houston, Texas, US), for the paper: Vourloumis, S., Papadakis, V., *The Pursuit of Power: Coalitions, Coalitional Politics and Strategic Decision Making*.
The paper was also nominated for the “Best Conference Paper” and “Best Conference Paper based on Ph.D.” awards.
- A.6.4. **Scholarship for Ph.D. Studies**, from the National Scholarships Foundation (for the years 2017 and 2018)

A.7. ACADEMIC AND PROFESSIONAL EXPERIENCE

A.7.1. Teaching Experience

Post-Graduate Programs

- A.7.1.1. **Instructor**, course “Negotiations”, spring semester, academic year 2022 – 2023 Post-Graduate Program “Master in Business Administration – Executive MBA”, Department of Management Science and Technology, International Hellenic University.
- A.7.1.2. **Instructor**, course “Business Strategy”, spring semester, academic year 2022 – 2023, Interdepartmental Post-Graduate Program “University of Athens MBA”, School of Economic and Political Studies, National and Kapodistrian University of Athens.

- A.7.1.3. **Instructor**, course “Management”, winter semester, academic year 2022 – 2023, Interdepartmental Post-Graduate Program “University of Athens MBA”, School of Economic and Political Studies, National and Kapodistrian University of Athens.

Under-Graduate Programs

- A.7.1.4. **Instructor**, course “Conflict Management and Negotiations”- Erasmus class, winter semester, academic year 2022 – 2023, Department of Business Administration, Athens University of Economics and Business.

Training Programs

- A.7.1.5. **Instructor** of modules “Team Management and Formation” and “Time Management”, Training Program “*Executive Training on Management Issues – Hellenic Electricity Distribution Network Operator*”, HEDNO – Athens University of Economics and Business, 2022 – today.
- A.7.1.6. **Instructor** of modules on Entrepreneurship and New Venture Development, Training Program “*Innovation and Entrepreneurship*”, Life-long Learning Center, National and Kapodistrian University of Athens, 2023 – today.
- A.7.1.7. **Instructor** of module “Innovation and Technology Management in Digital Governance”, Training Program “*Digital Justice Systems and Technoethics*”, Life-long Learning Center, National and Kapodistrian University of Athens, 2023 – today.

A.7.2. Supervision of Post-Graduate Dissertations

- A.7.2.1. **Supervisor** of the dissertation of Mr. Angelos Nizamis, title “Leadership and Resilience Development Against Crises: The case of Cisco Systems in early – 2000s”, Interdepartmental Post-Graduate Program “University of Athens MBA”, completed on July 2023.
- A.7.2.2. **Supervisor** of the dissertation of Mrs. Eirini Kakampouki, titles “Growth of Maritime Companies via Mergers and Acquisitions”, Interdepartmental Post-Graduate Program “University of Athens MBA”, completed on July 2023.
- A.7.2.3. **Supervisor** of the dissertation of Mrs. Maria Sochoriti, titled “Leadership Style, Work Performance and Organizational Commitment during the COVID-19 Pandemic”, Interdepartmental Post-Graduate Program “University of Athens MBA”, completed on July 2023.
- A.7.2.4. **Supervisor** of the dissertation of Mrs. Maria Menenakou, titled “Relationships between the Leadership type and Job Satisfaction of privately-employed Dentists, in Greece”, Interdepartmental Post-Graduate Program “University of Athens MBA”, pending examination.
- A.7.2.5. **Supervisor** of the dissertation of Mrs. Daphne-Efsevia Stefanaki, titled “The impact of applied leadership types on job satisfaction of Gen-Z individuals in Europe”, Interdepartmental Post-Graduate Program “University of Athens MBA”, pending examination.

- A.7.2.6. **Supervisor** of the dissertation of Mr. Andreas-Konstantinos Roussis, titled “Relationship of innovation funding practices and innovative outcomes of Greek firms”, Interdepartmental Post-Graduate Program “University of Athens MBA”, in progress.

A.7.3. Research Experience – Research Projects

Participation in International Research Programs and Projects

- A.7.3.1. **Scientific Expert – Researcher** in the multi-annual research program “*Enlightenment 2.0*” of the Joint Research Center, European Commission (July 2018 – March 2019).

Participation in National Research Programs and Projects

- A.7.3.2. **Senior Research Fellow** in research project “*Inquiry and Assessment of the Resilience of Small and Medium-sized Enterprises against Climate Change and its Impact, and Identification of Strategies and Practices for Long-term Resilience-building*” (CLIMARESME), implemented by the Research Center of the Athens University of Economics and Business, and funded by the Green Fund (July 2023 – today).
- A.7.3.3. **Post-Doctoral Researcher** in research project “*A Power Perspective on Strategic Responses to Attainment Discrepancies – DRASI II*”, which was implemented within the “DRASI II” framework for supporting post-doctoral research in the Athens University of Economics and Business (March 2020 – September 2021).
- A.7.3.4. **Research Associate** in research project “*Original Scientific Publications of AUEB Professors and Lectures 2017 – 2018*”, under the sub-project “*How strategic decision-making is influenced by the power relations and dynamics within organizations?*”, funded and implemented by the Athens University of Economics and Business (January 2017 – December 2018).
- A.7.3.5. **Research Associate** in research project “*Research in Business Strategy Implementation*”, funded and implemented by the Athens University of Economics and Business (September 2016 – September 2018).

Participation in National Development and Planning Projects

- A.7.3.6. **Senior Researcher** in the project “*Strategic and Business Planning for the development and operation of the Digital Transformation Center in the Region of Attica*”, commissioned by the Ministry of Digital Governance (November 2022 – February 2023).
- A.7.3.7. **Principal Investigator** in the project “*Study for the formulation of the Action Plan for Reinforced Youth Guarantees in the Programming Period 2021 – 2027*”, commissioned by the Ministry of Employment and Social Affairs (August 2022 – November 2022).
- A.7.3.8. **Researcher** in the project “*Study for the formulation of the National Strategy for Active Labour Market Policies (ALMPs)*”, implemented by the Athens University of Economics and Business, commissioned by the Ministry of Employment and Social Affairs (May 2022 – December 2022).

- A.7.3.9. **Researcher** in the project “*Employment and labour market current situation and needs analysis for the preparation for the Programming Period 2021 – 2027*”, implemented by the Athens University of Economics and Business, commissioned by the Ministry of Employment and Social Affairs (April 2022 – December 2022).

A.7.4. Other Professional Experience

- A.7.4.1. **National Skills Council**, Member
Ministry of Employment and Social Affairs, Public Employment Service (July 2022 – today).
- A.7.4.2. **Specialized Scientific Staff**, Ministry of Environment and Energy (July 2019 – January 2021).
- A.7.4.3. **Independent Researcher-Analyst**, providing consulting services to firms and organizations (May 2019 – today).
- A.7.4.4. **Blue Book Trainee**, European Commission, Directorate-General of Information Society (INFSO), Unit C.2. Strategy and Policy Coordination for ICT Research and Innovation (April 2011 – August 2011)

A.8. PUBLISHED ACADEMIC WORK

A.8.1. Publications in Peer-Reviewed Journals

- J.01. Angwin, D., Urs. U., Appadu, N., Thanos, I., **Vourloumis, S.**, & Kastanakis, M. (2022), Does Merger & Acquisition (M&A) strategy matter? A contingency perspective. *European Management Journal*. vol. 40, no. 6, pp. 847-856(AJG 2021: 2, IF: 6.11)

A.8.2. Peer-Reviewed Conference Paper Proceedings

- C.05. **Vourloumis, S.**, Thanos I. (2023), Greening the Future: Foresight, Imagination, Attention and Corporate Climate Change Strategies. *Academy of Management Conference Proceedings, 2023, vol. 1.*,
<https://journals.aom.org/doi/abs/10.5465/AMPROC.2023.18879abstract>
- C.04. **Vourloumis, S.** (2018), Understanding Ourselves and Our Place in the World: Identity Distinctiveness, Institutional Configurations and Resource Acquisition Strategies of New Ventures. *Academy of Management Global Proceedings. Vol. Tel Aviv*, <https://journals.aom.org/doi/abs/10.5465/amgblproc.telaviv.2018.0068.abs>
- C.03. **Vourloumis, S.**, Papadakis, V. (2016), Decision-making processes, and exploration/exploitation- oriented strategic decisions: An actor-centered framework. *European Academy of Management (EURAM) Annual Conference Proceedings, vol. Paris – 2016*.
- C.02. **Vourloumis, S.** (2013) The new EU framework for Fiscal Surveillance: Hard policy coordination in the shadow of the Crisis, in Balling, M., Egger, P., & Gnan, E. (eds.), *States, Banks, and the Financing of the Economy: Fiscal Policy and Sovereign Risk Perspectives*, pp. 65-90, SUERF Studies 2013/02, Vienna: SUERF-Larcier.

- C.01. **Vourloumis, S.** (2012), Reforming EU and Global Financial Regulation: Crisis, Learning and Paradigm Shifts. In *4th Biennial ECPR Standing Group for Regulatory Governance Conference "New Perspectives on Regulation, Governance and Learning"*, Proceedings, vol. 1., pp. 27-29.

A.8.3. Peer-Reviewed Conference Presentations

- P.06. **Vourloumis, S.** (2022), Examining the Impact of Open Strategy-Making Processes on Strategic Renewal through Qualitative Configurational Analysis. *Strategic Management Society Annual Conference 2022*, London (UK), September 2022.
- P.05. **Vourloumis, S.** (2022) From Imagination to Action: TMT Cognitive Diversity, Imagination and Artificial Intelligence Investments. *Strategic Management Society Special Conference "Governing Knowledge and Imagination in the Digital Era"*, Milan (Italy), June 2022.
- P.04. **Vourloumis, S.**, Thanos, I. (2021) Beyond the Possible: How Foresight and Imagination Shape Corporate Climate Change Mitigation Strategies. *Strategic Management Society Annual Conference 2021*, Toronto (Canada) - Virtual, September 2021.
- P.03. **Vourloumis, S.** (2020) The Configurational Impact of TMT Processes and Dynamics on Business Model Adaptation under Industry Disruption. *Strategic Management Society Annual Conference 2020*, London (UK) - Virtual, October 2020.
- P.02. **Vourloumis, S.**, Thanos I., Papadakis, V. (2019), Being Bold or Playing it Safe? Understanding How Firms Respond to Inconsistent Performance Feedback Signals. *Strategic Management Society Special Conference "Hits and Misses: Strategic Decisions in an Uncertain World"*, Frankfurt (Germany), June 2019.
- P.01. **Vourloumis, S.**, Papadakis, V. (2017), The Pursuit of Power: Coalitions, Coalitional Politics and Strategic Decision Making. *Strategic Management Society Annual Conference 2017*, Houston, Texas (US), October 2017.

A.8.4. Chapters in Edited Volumes

- Ch.03. Rabb, N., Kossowska, M., Wood, T., Schulte, D., **Vourloumis, S.**, Jarke, H. (2022). Responsiveness to Evidence: A Political Cognition Perspective, in Stromback, J., Wikforss, A., Lindholm, H.O, & Gluer, K. (eds.), *Knowledge Resistance in High- Choice Media Environments*, pp. 128 – 147, June 2022, Routledge.
- Ch.02. **Vourloumis, S.**, Papadakis, V. (2020), The Interplay of Intra-Organizational Coalitions and their Impact on Organizational Responses to Performance Discrepancies, in Galanaki, E., Nikandrou, I., & Panagiotopoulou, L. (eds.), *Volume in honor of Professor Nancy Papalexandris: An anthology on Human Resource Management, Organizational Behavior and Special issues in Management*. p.p. 523-540, Athens, Editions Benou.

- Ch.01. **Vourloumis, S.,** Louri-Dendrinou, H. (2011), The foreign investment activities of Greek Banks and their home-country productivity effects, in Baltas, N., Lianos, T., & Vettas, N. (eds), *Policy Studies for the Greek and International Economy*, pp. 269 – 293, Athens, I. Sideris Publishing.

A.8.5. Theses/Monographs

- T.01. **Vourloumis, S.,** *The influence of power struggles and coalition dynamics on strategic responses to attainment discrepancies*, Ph.D Thesis, Department of Business Administration, School of Business Administration, Athens University of Economics and Business, May 2019
http://www.pyxida.aueb.gr/index.php?op=view_object&object_id=7066

A.9. ACADEMIC SERVICE

A.9.1. Invited Lectures - Speeches

- A.9.1.1. “Foresight, Strategic Decision-Making, and Climate Change Strategies”, **Research Seminars**, Department of Business Administration, Athens University of Economics and Business, November 2022.
- A.9.1.2. “The use of Foresight in Strategy-Making and Shaping Corporate Responses to Discontinuous Changes”, **Research Seminar on Foresight and Strategy**, Strategy – Uncertainty – Foresight Research Group, Strathclyde Business School - Hunter Centre of Entrepreneurship, University of Strathclyde, Απρίλιος 2022.

A.9.2. Reviewer in Peer-Reviewed Scientific Journals

- A.9.2.1. *European Management Journal* (AJG 2021: 2, IF: 6.11), Reviewer of submitted papers since November 2019

A.9.3. Reviewer in International Scientific Conferences

- A.9.3.1. *Strategic Management Society*, 43rd Annual SMS Conference 2023, September 30 – October 3, 2023, Toronto, Canada
- A.9.3.2. *Strategic Management Society*, 42nd Annual SMS Conference 2022, September 17 – 20, 2022, London, United Kingdom
- A.9.3.3. *Strategic Management Society*, 41st Annual SMS Conference 2021, September 18 – 21, 2021, Toronto, Canada – Virtual
- A.9.3.4. *Academy of Management*, 79th Annual Meeting of the AOM, August 9 – 13, 2019, Boston, Massachusetts, USA
- A.9.3.5. *Academy of Management*, 78th Annual Meeting of the AOM, August 10 – 14, 2018, Chicago, Illinois, USA
- A.9.3.6. *Academy of Management*, 77th Annual Meeting of the AOM, August 4 – 8, 2018, Atlanta, Georgia, USA
- A.9.3.7. *Academy of Management*, 76th Annual Meeting of the AOM, August 5 – 9, 2016, Anaheim, California, USA